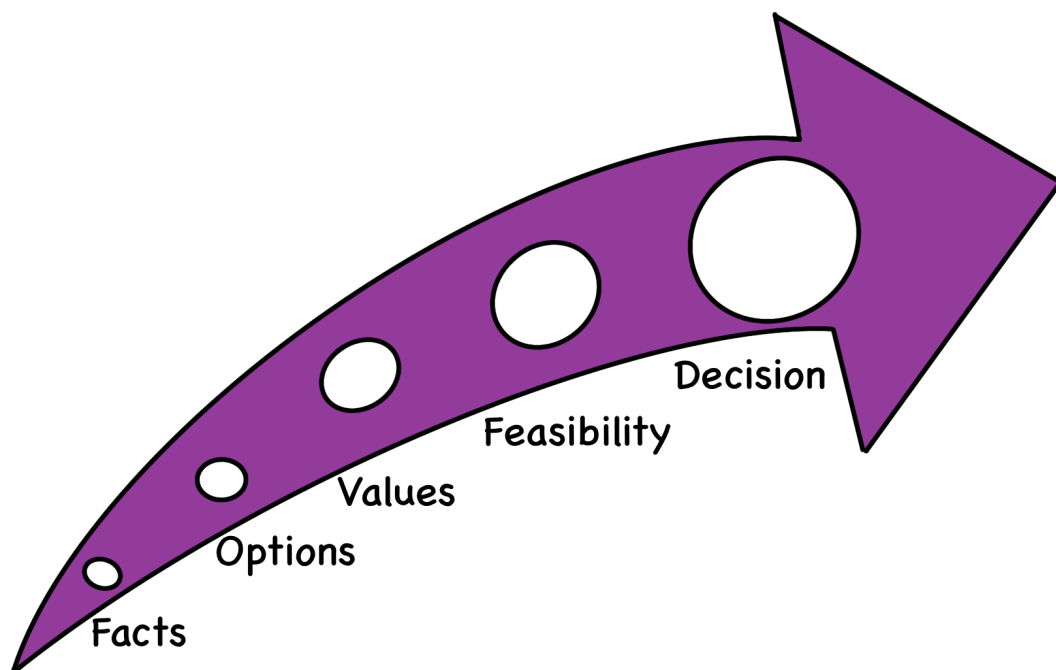# DECISION MAKING

STEP 1: PERSONALITY TRAITS

Get back to your 16personalities results and check your preferences for the following traits:

Energy: Observant or Intuitive (S – N)
Nature: Feeling or Thinking (F or T)

STEP 2: CHECK YOUR NATURAL DECISION MODEL

Fill in your preferences on the theoretical model below by highlighting your natural traits on the theoretical model.

STEP 3: HIGHLIGHT IMPROVEMENT AREAS

Asses your decision-making process with the support of the following grid.

FACTS-OBSERVANT	☐ Good
I gather all the relevant information (facts) without judgement.	☐ Need improvement

OPTIONS-INTUITIVE	☐ Good
I can easily imagine different alternatives. I rarely chose the first option that comes to my mind.	☐ Need improvement

VALUES-FEELING	☐ Good
I take my values into consideration, and I naturally align my choice with them.	☐ Need improvement

FEASIBILITY-THINKING	☐ Good
I can easily imagine how to implement the choice, what are the steps to execute and how to measure the success of the chosen option.	☐ Need improvement

STEP 4: WHAT CAN YOU START DOING DIFFERENTLY?

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